



Iraq

Adapting to the **Changing Business**
and **Security Environment**

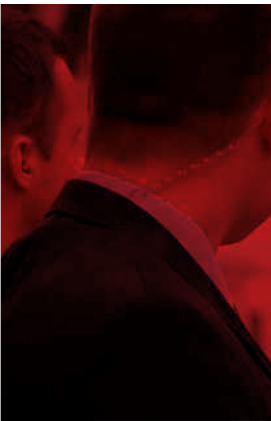


THE CHANGING SECURITY ENVIRONMENT OF IRAQ

As *Iraq* becomes accessible to the international community, companies are capitalizing on the many opportunities available. However, both newcomers to the region and companies with years of experience operating in Iraq are facing fluid political and security challenges. Intel reports show an increase in security incidents in some regions and many groups are becoming increasingly hostile, at a time when international military forces are decreasing their role.

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CHANGING THE GAME

The Evolving Iraq

Political Initiatives and the Iraqi-Frist Program

After years of being under the control of foreign forces and seeing international corporations benefit from the war and development of Iraq, the Government of Iraq has made it clear that it expects Iraqis to become the key players in developing the country moving forward. Through its "Iraqi First" policies, the Government of Iraq is pressuring all industries to engage Iraqi people and companies.

Challenges facing the Security Industry

International security companies have operated in Iraq for years, however, many are struggling to cope with the changing security and political environment. The Government of Iraq has clearly stated the double standards for foreign vs. Iraqi security companies and has changed the Ministry of Interior requirements for maintaining a license to perform security services. Iraqi authorities have engaged in searches and raids against international security company compounds, at times confiscating equipment, weapons and vehicles. This is the reality. Even some of the largest and most established international security companies have had their licenses suspended, forcing them to cease all operations.

What does this mean to international companies operating in Iraq?

With the increasing security risk facing the country, companies need to secure their people and assets. Moreover, if a company wishes to maintain a favorable relationship with the Government of Iraqi, it has become clear that partnering with and engaging Iraqi companies will be essential. This should not be seen as a hindrance to productivity and success, but rather an opportunity to benefit from the resources of the country and expertise of the Iraqi people.

Building an Iraqi Partnership

Finding reliable and trustworthy service providers is key to the success of any operation. In Iraq, this is especially important, as the right Iraqi partner can support your operation with quality services and open doors to many opportunities. However, many Iraqi companies do not have the experience, personnel or resources to support large-scale operations at professional standards. Particularly in the security industry, many very capable Iraqi security companies fall short of the high management standards required by international companies and experience executing complex projects.

PARTNERING FOR SUCCESS

Iraqi-First, International Expertise

Since first entering Iraq in 2003, OSSI has believed in engaging the Iraqi people, who have always constituted the vast majority of our security personnel. As it continues to become clear that the future of operating in Iraq is through local partnerships, this philosophy has brought OSSI together with trusted and established Iraqi service providers. In 2008, we began to develop close relationships with quality Iraqi security companies, making them our operational partners and providing mentoring and training.

Highest Security Standards

OSSI's Iraqi security partners have been screened and are fully compliant with all Iraqi regulations and requirements to provide security services. They have the local knowledge and connections to operate safely throughout Iraq. OSSI provides technical expertise and sound business practices, while our partners provide local resources, political relationships, and a local perspective of the security environment.

As a team, we are willing to go above and beyond basic mission requirements, with the understanding that our success is tied to that of our clients'. Furthermore, our

responsible operations contribute to local employment and socio-economic development.

Seamless Integration and Client Interface

Working jointly with our partners, OSSI's remains the total client interface. The seamless integration between OSSI and our Iraqi partner is our priority. We understand the necessity for a single point of contact and responsibility, and our management personnel ensure a dynamic operational approach and responsive client relations. In addition to the management interface, OSSI international security professionals form part of the security teams, ensuring reliability and accountability.

History of Superior Performance

Having operated in Iraq for over 7 years, OSSI is one of the most experience international security providers in the region. Our clients have ranged from government agencies, to international corporations, aid organizations, aviation companies and contractors for massive development projects. Many of our clients have remained with OSSI for over 6 years, trusting us to ensure the success of their operations in multiple countries.





Trust in Experience

With over **\$100 million in contract past performance within Iraq**, OSSI has the experience and capabilities to support complex and expansive operations. We have served a diverse customer base with varied requirements and have repeatedly demonstrated our ability to successfully execute missions. Our cadre of experienced professionals has tracked hundreds of thousands of mission hours in the most austere environments. Our in-depth knowledge of security management, convoy escorts, PSD operations and high-risk static security gives OSSI the ability to deliver reliable and appropriate security and support services.

Benefits of Partnering with OSSI

RESPONIVE SECURITY provider with direct client-access to OSSI management and decision makers at all levels.

EXTENSIVE EXPERIENCE providing security & support services, with excellent client satisfaction.

INNOVATIVE AND PRAGMATIC SECURITY APPROACH: Security intelligence and planning are used to ensure safety in a calm and controlled manner.

IRAQI FIRST: Goodwill of the Iraqi people and government, and access to all the services and support of an established Iraqi provider.

OUR GOAL
is to develop long-term relationships
and create a positive experience for
clients' Iraqi operations.



ABOUT US

Overseas Security & Strategic Information, Inc. ("OSSI") is an international security company providing risk mitigation, intelligence, and physical security services to multinational corporations, governments, aid organizations and private individuals. Operating throughout the world on security and logistics projects for over a decade, we offer a dynamic and responsive security partner, allowing our clients to best achieve their objectives. To date, OSSI has served our clients in 22 countries across Asia, Africa, South America, North America, Europe and the Middle East.

International Experience

OSSI has provided security services globally since 2000. Throughout our years of operation, our cadre of experienced, culturally adept professionals have refined and improved their techniques and procedures to ensure that we provide the most contemporary approach to operate in any environment. We have built exceptional capabilities to operate in the United States, Middle East, South Asia, Africa and South America, and have experience in Europe and Asia. We believe in engaging the local community to build regional partnerships to augment our operational capabilities and national connections.

Security Professionals

OSSI distinguishes itself from other security providers by employing the highest caliber security management personnel. Our seasoned professionals are experienced, mature operators and have generally worked with OSSI for multiple years. Our people tend to be pragmatic, low profile and responsive, and they strive to facilitate our clients' operations in a calm and controlled manner. At the same time, they have

the experience, operational knowledge and capability to take control of the situation, should a security incident occur.

Social Responsibility

OSSI prides itself on maintaining a sensitive cultural awareness and Code of Conduct to ensure that we reflect a positive image on both OSSI and our clients' operations. Our personnel have extensive experience working remotely in a variety of foreign countries, collaborating and integrating with the local community to facilitate our operations in an appropriate and respectful manner, while at all times remaining acutely aware of regional security threats. OSSI is a founding signatory of the Swiss Government initiated International Code of Conduct for Private Security Service Providers and a member of the International Stability Operations Association.



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